THE JOHN RICE REALTOR NEWSLETTER **MARKET UPDATE** What's the market like right now?. **HOLIDAY POTPOURRI** Make your home smell like Christmas with this Simmering Holiday Potpourri WHAT IS AN A.D.U.? You may have heard about these

NEED A CONTRACTOR? We can help!

in the news....

John Rice | REALTOR Associate Broker | e-PRO®, CRS®, IREP®, SRES®, PSA®, MCNE®, ABR®



Looking for a great recommendation or need to talk through ideas? Reach out and we can refer you to our best!



Painter

General Handvman Electrician

Roofing or Gutters

If you need a good contractor or other professional recommendation, reach out and we would be happy to refer you to one of our time tested professionals!

Plumber

MAKE YOUR OWN SIMMERING HOLIDAY POTPOURRI

Use your slow cooker or stovetop and make your home smell like Christmas with this Simmering Holiday Potpourri! Warm spices, cranberries, and oranges in a Christmas simmer pot will make your home smell inviting.

BERKSHIRE

INGREDIENTS:

CINNAMON STICKS WHOLE ALLSPICE WHOLE CLOVES WHOLE STAR ANISE CRANBERRIES ORANGE SLICES

DIRECTIONS:

 TO A SAUCEPAN OR SLOW COOKER, ADD 2 TO 4 CUPS OF WATER OR APPLE JUICE. THE AMOUNT WILL DEPEND ON THE SIZE OF THE POT YOU'RE USING.
 ADD THE SPICES, CINNAMON STICKS, ORANGE SLICES, CRANBERRIES, AND ROSEMARY SPRIGS TO THE WATER.

3. GENTLY HEAT THE MIXTURE ON THE BACK BURNER OF YOUR STOVETOP OR IN A SLOW COOKER. KEEP IT ON LOW HEAT OR ON A SIMMER SETTING AND CHECK IT FREQUENTLY, ADD IN MORE WATER AS NEEDED.

THAWAY | REALESTATE eservices | cascade rd se ste i grand rapids mi 49546

MICHIGAN



KEN COUNTY PROPERTIES LISTED TODAY 07 PROPERTIES SOLD THIS WEEK 70





PROPERTIES LISTED TODAY 01 PROPERTIES SOLD THIS WEEK 30

COUNT



YEAR TO DATE 2024

AVERAGE SALE PRICE + 8.96% AVERAGE NUMBER OF LISTINGS +36.33%

NUMBER OF SALES + 12.88% AVERAGE DAYS ON MARKET + 11.76%



BERKSHIRE | M HATHAWAY | R HOMESERVICES |

MICHIGAN REALESTATE

36 CASCADE RD SE STE 1 <u>GRAND RAPIDS MI 49546</u>



Making the next step easy!

OUR ON-SITE REVIEW HAS BEEN A VERY POPULAR FEATURE AMONG OUR CLIENTS. DURING OUR REVIEW WE COVER A TAILORED PROGRAM TO FIT YOUR NEEDS INCLUDING:

- WHAT NEEDS TO BE DONE: REVIEW THE CURRENT HOUSE/PROPERTY AND ANYTHING THAT NEEDS TO BE DONE BEFORE SELLING.
- TRANSITIONING: SUGGESTIONS ON HOW TO HANDLE THE TRANSITIONING INTO A NEW SPACE.
- THE NEW SPACE: WHAT ARE YOU LOOKING FOR IN YOUR NEW SPACE AND HOW CAN YOU OBTAIN THAT GOAL.
- TIMING: WHAT TIMING IS BEST TO FIT YOUR LIFE AND MAKE THE MOST OF MARKET.
- NUMBERS: HOW WILL THE MARKET RESPOND TO YOUR CURRENT SPACE AND WHAT DO THE NUMBERS LOOK LIKE BOTH FOR SELLING YOUR CURRENT SPACE AND FOR THE NEW SPACE?

Reach out and we can get started!



What is an ADU?

Accessory dwelling units (ADUs) are small stand-alone or attached homes built on lots occupied with larger single-family homes. ADUs can allow extra space for a home office or extra living space that might be more temporary. In some cases, when zoning allows, they can be rented as a tiny house. ADUs can expand density into already-built neighborhoods replete with utilities, streets, schools, hospitals, etc., on the other hand ADUs as short-term rentals also might add to noise, traffic, people moving in and out etc.



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Thank you for the continued referrals and opportunities to assist!

A FEW OF OUR RECENT SELLER ASSISTED SALES:



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- REPEAT INVESTOR CLIENT | SELLING SHORT TERM RENTAL | \$335,000
- REPEAT INVESTOR CLIENT | DUPLEX | \$421,000
- SELLER REFERRAL | MULTI-UNIT INVESTMENT SALE | 675,000
- SELLER REFERRAL | TIME TO DOWNSIZE | \$468,000
- REPEAT CLIENT | TIME TO DOWNSIZE | \$823,500
- REPEAT CLIENT | TIME TO DOWNSIZE | \$366,000

A FEW OF OUR RECENT BUYER ASSISTED SALES:

- REPEAT CLIENT | TIME FOR LAKE LIFE | \$1,150,500
- BUYER REFERRAL | NO MORE RENTING | \$405,000
- REPEAT CLIENT | NEEDING MORE SPACE | 295,000
- BUYER REFERRAL | MAIN FLOOR LIVING | \$274,900
 BUYER REFERRAL | JOB DEL OCATION | \$410,000
- BUYER REFERRAL JOB RELOCATION | \$410,000
- BUYER REFERRAL | NEW CONSTRUCTION | \$767,500

When you think Realty, think Rice!

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